
Journal Economic Psychology

research in economic psychology and behavioral ... - elsevier - psychological, aspects of economic phenomena and processes. the journal seeks to be a channel for the increased interest in using behavioral science methods for the study of economic behavior, and so to contribute to better solutions of societal problems, by stimulating new approaches and new theorizing about economic affairs. economic psychology as a discipline studies the psychological ... **journal of economic psychology - a leading uk university** - although this argument seems intuitively appealing, samuelson (1963) labeled it a fallacy and proved a theorem to the effect that "if you would always refuse to take favorable odds on a single toss, you must rationally refuse to participate in any **journal of personality and social psychology - apa** - journal of personality and social psychology nice guys finish last: when and why agreeableness is associated with economic hardship sandra c. matz and joe j. gladstone **journal of economic psychology** - 1. introduction in the last 10 years, intrinsic motivation—or motivation without money—has become a fashionable topic in business magazines. **journal of economic psychology - scholars at harvard** - versa, whenever information has been activated in the associative structures of the impulsive system, its accessibility will be heightened. as a result, it will be more likely encountered in reflective decision making (strack & deutsch, 2004). **journal of economic psychology - gwern** - a job. for instance, a worker's job search intensity is not solely driven by economic incentives but also by the propensity to motivate and discipline herself while searching for a job. **journal of economic psychology - semantic scholar** - the norm activation model: an exploration of the functions of anticipated pride and guilt in pro-environmental behaviour marleen c. onwezena,b,†, gerrit antonidesb, jos bartelsc **journal of economic psychology - university of toronto** - ies, however, only one specific type of material reward is offered: cash money.2 this raises the question of whether it is the type of material reward, rather than the presence of some explicit incentive in general, that makes potential contributors uncomfortable- **journal of economic psychology - carlsonschool.umn** - tests. as a familiar example, a man's sex appeal to women is bolstered insofar as he bests other men in sports, business, or art. in contrast, men's mate choices are largely indifferent to which women outperform other women in those arenas. **journal of economic psychology - frontpage** - 1. introduction ever since akerlof's (1970) groundbreaking paper, economics and other behavioral theorists have worked to delineate the implications of information asymmetry for economic and social behavior. **journal of economic psychology - cmu** - ences about borrowers' creditworthiness from factors such as credit grades, verified bank accounts, home ownership, debt to-income ratio and employment (iyer, khwaja, luttmer, & shue, 2009). **journal of economic psychology - sas.upenn** - since reciprocity is related to kindness, it is important to be clear about what we mean by kindness. according to rabin (1993), a player *i* is kind if she believes that her choice will give player *j* a payoff that exceeds the fair payoff.5 for player *i*, the **journal of economic psychology - midus.wisc** - such effective tobacco control strategies are important tools to encourage cessation. accordingly, taxes are a key component of many tobacco control recommendations (fong et al., 2006; levy, fergus, rudov, mccormick-rickett, & carton, 2016; tfcs, 2001). **journal of economic psychology - inseed** - 2.1. previous research on risk attitudes for time versus money outcomes the estimation of the ρ parameters for time (vs. money) outcomes offers additional insights compared to studies that are

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